

Ted Hess Letter to Teri Linardich as ENF Grants Coordinator



A Fraternal Organization

Lester C. Hess, Jr.
Past Grand Exalted Ruler

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August 6, 2014

Ms. Teri Lynn Linarditch
State ENF Grants Coordinator
Virginia Elks Association
113 S. First Colonial Road
Virginia Beach, VA 23454

Dear Teri:

Thanks for agreeing to serve as State ENF Grants Coordinator for the Virginia Elks Association. You now have a great opportunity to promote the Foundation's Community Investments Program throughout the Commonwealth. Nearly all of the Virginia Elks Lodges annually meet our Grand Exalted Rulers' goals for per capita contributions to the Foundation. Many of the Lodges have also obtained a number of the various grants offered by the Foundation. However, it is obvious we can do an even better job in helping Lodges qualify for ENF Grants.

It is also obvious we must do more than simply tell the Lodges they should not leave money laying on the table. We need to make sure a Grants Coordinator is appointed in each Lodge and that such Grant Coordinator (and others in the Lodge as well!) are educated and trained in the mechanics of applying for all of the CIP Grants and in knowing how to follow-up with the Foundation's compliance requirements.

I look forward to learning your thoughts on how all this can be accomplished. I know ENF Director Jim O'Kelley and his staff will be willing to provide any assistance and guidance you may need. I enclose a number of sample e-mails sent to West Virginia Lodges by your counterpart in that state. I have also asked the West Virginia ENF Grants Coordinator to forward additional materials to you. You and I can discuss all of this further at the Fall Conference in October. Thanks again for your willingness to help.

Sincerely and fraternally,

A handwritten signature in black ink, appearing to read "Lester C. Hess, Jr."

Lester C. Hess, Jr.

LCH,Jr./rch

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cc: James W. O'Kelley, III, Director, ENF (via e-mail)
Ronald L. Hicks, Chairman, BGT (via e-mail)
Robert R. Hinkle, SDGER (via e-mail)
Beverly A. Hamby, SP, Virginia ENF Chair (via e-mail)
Horace E. Jones, State Secretary (via e-mail)
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